

Business and Supply Chains are dynamic and changing constantly. It is often said that People are a business's biggest asset. As part of our Prophit Systems Customer Success Program, we have identified common pain points and developed coaching programs and mentoring frameworks to develop your teams skills and efficacy.

We see Planning teams constantly being short staffed, time poor and unable to achieve the results they desire.

## Here's some reasons we see every day...

- new starters or current staff have knowledge gaps
- teams are stuck in the detail and missing the "Big Picture" as the business has changed
- processes aren't being followed and there is no time to document them
- resource gaps impeding your planning activities
- planning tools are being underutilised and/or spreadsheets are misaligned and out of control
- missing KPI measures e.g. schedule adherence, performance to plan and forecast accuracy metrics
- poor forecast accuracy
- production plans that are not optimised
- inventory that is blowing out
- reporting that is no longer fit for purpose and needs a "refresh"

## We solve your needs by...

- providing "one on one" training and education and assist in handover to the incoming planners
- tailoring an Integrated Business Planning education program for your team
- preparing your process documentation
- providing people to assist with process and system improvements
- developing a plan to focus on the system ensuring it is still fit for purpose
- developing a clearly defined set of quantifiable KPI's
- supporting and training your planning team in ways to optimise and improve your forecasting.
- reviewing and reconfiguring your scheduling framework (production sequencing and product clustering)
- reviewing your inventory holding guidelines and policies
- designing and developing tailored reports to meet your business requirements

## At Prophit we

- Provide a fresh set of expert eyes and take the time to understand the way you work
- Take "best practice" and bring it to life. We tailor our approach to meet your specific needs and situation
- Offer a range of planning tools that are tailored to suit your business

## We can undertake a comprehensive Supply Chain Opportunity Assessment

### STEP 1

#### Investigate & Diagnose

Using our Prophit assessment tools we investigate your systems and processes to diagnose the problem

### STEP 2

#### Plan

Based on the diagnosis we workshop and develop an action plan with clear objectives

### STEP 3

#### Execute

We work with you and your team to deliver on the agreed objectives to make the changes stick

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## What are some typical issues faced?

### Are you short staffed and time poor and not achieving the results you desire?

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## How we works with you

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With you we follow a simple 3 step process

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- Planning tools are being underutilized,

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